

# LDM, with Dataflight's Concordance & Opticon, help LobleSolicitors achieve electronic disclosure

**LobleSolicitors** was set up by Steven Loble as a boutique law firm to provide quality dispute resolution with a new approach. 'One of my aims in setting up **LobleSolicitors**', explains Steven, 'was to have a small high calibre team of lawyers supported by state-of-the-art technology which would enable us to compete successfully with the large City firms'. Achieving this has resulted in an impressive portfolio of clients, among them the US government, which he has now advised for 20 years. A leader in international and commercial litigation, Steven adds what also makes **LobleSolicitors** unique among City firms is that 'we use technology to make us more efficient and to obtain results more quickly, which has the added benefit of delivering lower costs to our clients'.

While some firms work with a relatively small number of documents, **LobleSolicitors** often handles large-sale litigation that can generate many thousands of documents that must be searched, examined, and categorised. The firm's existing litigation support software was struggling to keep pace with the demands. Steven decided he needed to look for alternative systems and approached Legal Document Management Ltd (LDM). Bruce Spain, LDM's legal technology consultant, visited **LobleSolicitors** to examine the technology they were using and assess the situation. It soon became clear that an alternative – Concordance 8 and Opticon 3, the litigation support software developed by Dataflight Software, was the one best suited to **LobleSolicitors**' current and future needs.

'After researching the market thoroughly and meeting with Bruce, we decided to work with LDM

and take on Concordance 8', said Steven. With a pending deadline approaching, **LobleSolicitors** needed to get back on track with their litigation technology. LDM committed to getting Concordance 8 and Opticon 3 up and running within less than a week. Only five days later, with the help of Dataflight's efficiency, LDM were able to achieve all the required objectives. **LobleSolicitors** went

right to work. The firm conducted their document review and, on the day of disclosure, efficiently generated their document bundle and list of documents. 'We found it to be far and away the best litigation support software for our needs, as it is not only very powerful but also extremely flexible. It works the way I want it to, rather than making me work the way it works,' described Steven.

'LDM are a delight to work with,' praised Steven. Bruce Spain and his team are extremely responsive and professional and are able to turn round projects accurately, even when there are very tight deadlines – nothing seems to be too much trouble for them. Our new system was installed within a week and is very easy to learn and use. It is also extremely powerful and fast – we can search hundreds of thousands, or millions, of documents instantly, which is exactly what one needs in large-scale litigation.'

Another success story for LDM and Dataflight.

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